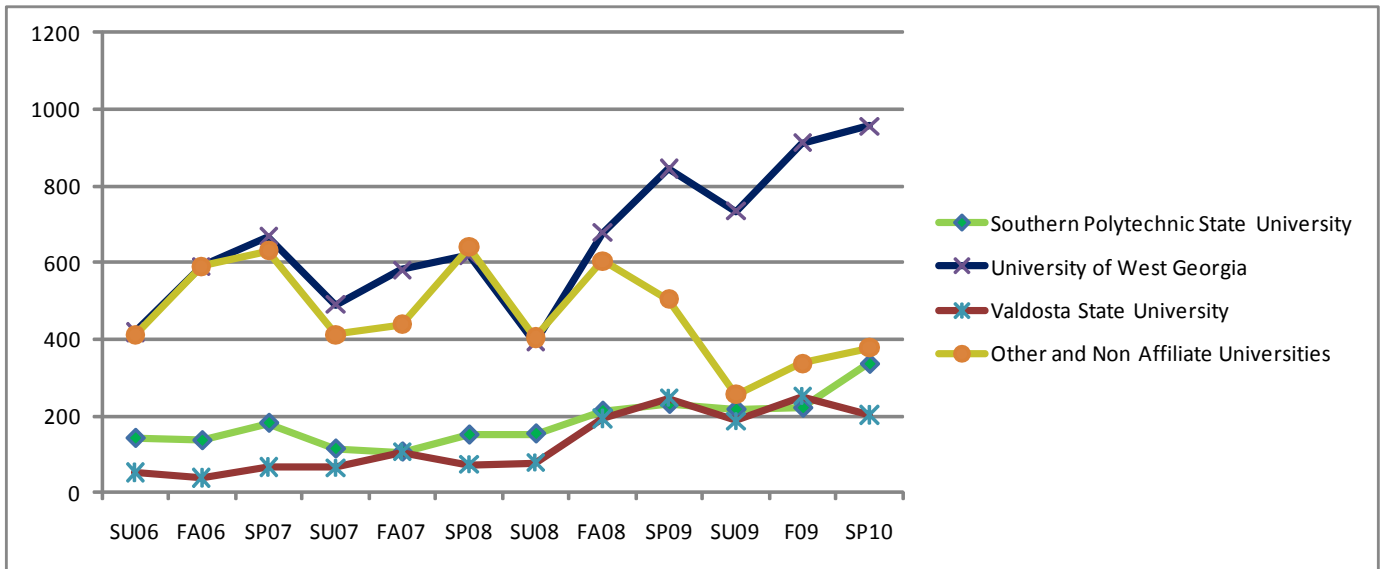


Affiliate, Other & Non-Affiliate Test Trend Analysis

These numbers were generated by the number of verified tests taken.



Revenue Generated by Affiliate Testing Centers

Testing Site Name	Test Fee per Exam	FY 2007	FY 2008	FY 2009	FY 2010	*Rev 2010
Southern Polytechnic State University	\$ 25.00	457	368	597	775	\$ 19,375
University of West Georgia	\$ 10.00	1677	1689	1915	2603	\$ 26,030
Valdosta State University	\$ 20.00	157	243	516	641	\$ 12,820
Other and Non Affiliate Universities	\$ 25.00	1633	1491	1512	971	\$ 24,275

Paper vs. Online

- Four out of five eCore students take their exams in Georgia.
- Three out of five eCore students take their exams at an Affiliate institution.
- Proctored exam fees on average costs \$16.50 per exam in the state of Georgia.
- In FY 10 there were 4,990 eCore proctored exams administered which generated more than \$80K in revenue across all testing sites in the United States of which thirty testing sites were in Georgia.