

## Revenue Generated by Affiliate Testing Centers

These numbers were generated by multiplying the number of verified tests taken by the proctor fee per institution. eCore affiliate institutions retain all revenue generated through proctored exams at their institution.

|                                    | Proctor Fee | SU13       | FA13        | SP14        |
|------------------------------------|-------------|------------|-------------|-------------|
| <b>Affiliate Testing Site</b>      |             |            |             |             |
| ABAC                               | \$25        | \$2,950.00 | \$5,675.00  | \$5,300.00  |
| CCGA                               | \$20        | \$2,400.00 | \$5,880.00  | \$4,980.00  |
| CLSU                               | \$20        | \$6,320.00 | \$12,560.00 | \$11,160.00 |
| DSC                                | \$25        | \$4,500.00 | \$8,925.00  | \$8,425.00  |
| FVSU                               | \$25        | \$300.00   | \$1,400.00  | \$4,500.00  |
| MGSC                               | \$15        | \$1,380.00 | \$4,995.00  | \$4,215.00  |
| SPSU                               | \$25        | \$2,725.00 | \$7,725.00  | \$13,975.00 |
| UNG                                | \$25        | \$-        | \$-         | \$21,975.00 |
| UWG*                               | \$15        | \$3,700.00 | \$9,280.00  | \$18,105.00 |
| VSU                                | \$20        | \$3,900.00 | \$6,360.00  | \$8,280.00  |
| <b>Non Affiliate Testing Sites</b> |             |            |             |             |
| GA (excl. Affiliates)              | \$25        | \$5,100    | \$10,975    | \$10,325    |
| US (excl. GA)                      | \$25        | \$1,800    | \$5,175     | \$2,550     |

\*UWG Testing Fee increased from \$10 to \$15 in Spring 2014.

## MAJOR FINDINGS

- Proctored exam fees average \$22 per exam among affiliates.
- 87% of eCore students take their exam at an affiliate institution.
- In FY 14, there were 11,311 eCore proctored exams administered.